

Buy-to-Let Product & Criteria Guide



UPDATED: 04.06.25



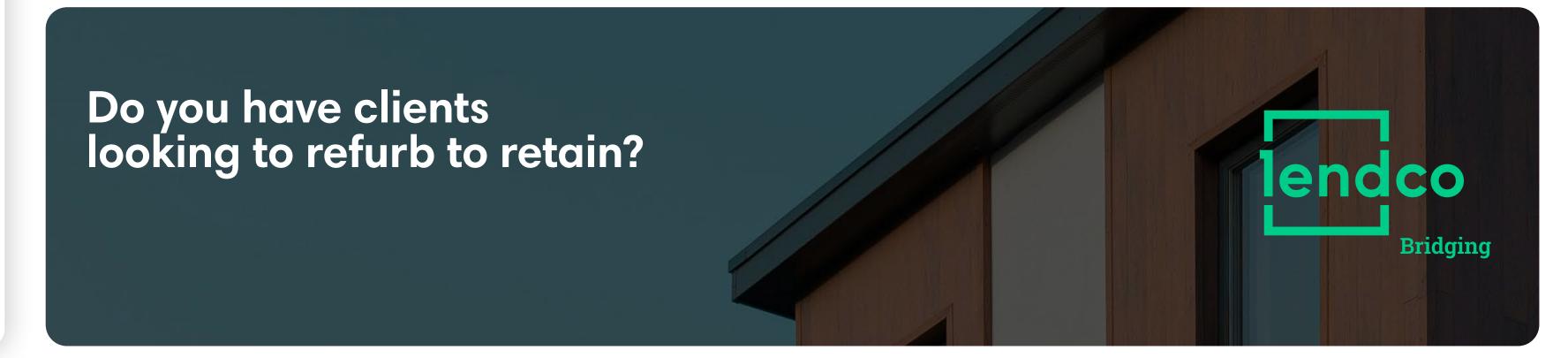


3M SONIA 4.20% as of 3rd of March 2025

Key Information	Key Information		
Min loan	£100,000		
ERCs	5%/4%/3%/2%/2%		
Stress Rate	Payrate		
Reversi	Reversion Rate 3M SONIA + 4.79%		

Product Type	Loan Size	Initial Rate	Arrangement Fee	Max LTV
5 Year Fixed	£100k to £2m	4.89%	5.00%	75%

New Business only, limited funds.



Up to £5M

Key Information		
Min loan	£100,000	
ERCs - 2 year	2%/2%	
ERCs - 5 year	5%/4%/3%/2%/2%	
Stress - 2 year The higher of payrate + 1% or 5.50%		
Stress - 5 year Payrate		
Reversion Rate 3M SONIA + 4.79%		

Product Type	Loan Size	Initial Rate	Arrangement Fee	Max LTV
		3.74%	5.00%	
	£100k to £2m	4.74%	3.00%	75%
		5.24%	2.00%	
2 Year Fixed		4.14%	5.00%	
	£2m to £3m	5.14%	3.00%	65%
		5.64%	2.00%	
5 Year Fixed	£100k to £2m	5.09%	5.00%	75%
		5.49%	3.00%	
		5.69%	2.00%	
		5.39%	5.00%	
	£2m to £4m	5.79%	3.00%	75%
		5.99%	2.00%	

Available on request

HMO and MUFB

3M SONIA 4.20% as of 3rd of March 2025

Key Information			
Min loan	£100,000		
ERCs - 2 year	2%/2%		
ERCs - 5 year	5%/4%/3%/2%/2%		
Stress - 2 year	The higher of payrate + 1% or 5.50%		
Stress - 5 year	Stress - 5 year Payrate		
Reversion Rate 3M SONIA + 4.79%			

Product Type	Loan Size	Initial Rate	Arrangement Fee	Max LTV
	£100k to £1m	4.04%	5.00%	
		5.04%	3.00%	75%
		5.54%	2.00%	
		4.14%	5.00%	
2 Year Fixed HMO and MUFB	£1m to £2m	5.14%	3.00%	75%
		5.64%	2.00%	
		4.24%	5.00%	65%
	£2m to £3m	5.24%	3.00%	
		5.74%	2.00%	
	£100k to £2m	5.14%	5.00%	75%
5 Year Fixed		5.54%	3.00%	
		5.74%	2.00%	
HMO and MUFB	d MUFB	5.69%	5.00%	
	£2m to £4m	6.09%	3.00%	70%
		6.29%	2.00%	

3M SONIA 4.20% as of 3rd of March 2025

Holiday Le	Holiday Lets		
Key Information			
Min loan	£100,000		
Stress Rate	Payrate		
ERCs	ERCs 5%/4%/3%/2%/2%		
Reversio	Reversion Rate 3M SONIA + 4.79%		

Product Type	Loan Size	Initial Rate	Arrangement Fee	Max LTV
E Voor Eirod	Up to £3M	5.65%	5.00%	75%
5 Year Fixed	Up to £3M	6.15%	2.50%	75%

Product Transfers

Product Transfer Process

01

Enter the original case number in our online portal.

02

Duplicate the application and select the desired product from our Transfer Range.

O3

04

If you do not know the original application number, you can start a new application and select "Product Transfer" from the drop down.

Process your Transfer up to 8 weeks prior to rate expiry for a seamless switch when the existing rate expires.

All Product Transfer rates are the same as New Business rates across all asset and borrower types.

Capital Raising

- ✓ Full proc fee
- ✓ Physical valuation required
- ✓ 2-year products stressed at the higher of payrate + 1% or 5.50%
- √ 5-year products stressed at payrate

Pound-For-Pound

- ✓ Full proc fee
- ✓ No physical valuation required (properties under £1.5 m)
- 2-year products stressed at the higher of payrate + 1% or 5.50%
- √ 5-year products stressed at payrate

Bridge Exits

Bridge Exit products are the same as New Business products with:



O.1% reduction on rate



FULL proc fee



You can instruct valuations on our behalf as VAS manage the instruction process, meaning you can instruct asset valuations at any point in the process and at a time that is convenient to you, your borrower and the transaction in hand.

If you are already registered with VAS Panel for other lenders, you do not need to do anything – simply instruct when you are ready to do so.

Asset	Fee
Single asset and HMO properties (6 beds max) of up to £2M in value	VAS fee scale on a short-form basis
All MUFBs and assets greater than £2M in value and HMOs with more than 6 beds	VAS will quote on a long-form basis

Application fees: £150 per application. Upon submission we will send you an email with details of how to pay this application fee.

If you are not registered with VAS:

STEP O1

Register

You can do so by emailing VASProgress@vas-group.co.uk

STEP O2

Instruct

You can instruct whenever you are ready



Applicants

We look at transactions with a "can do" mentality, and underwrite each case manually on its own merits. As such, a strong background portfolio can be used to support applications where necessary.

Acceptable Borrowers

- ✓ Individuals
- ✓ LTD companies including SPVs and LLPs
- ✓ We can lend to trusts (at the underwriter's discretion £500,000 minimum loan)
- ✓ UK, Channel Islands and Isle of Man registered entities
- ✓ We can lend to first time landlords, as long as they are not also a first-time buyer
- ✓ Resident and non-resident Ex-Pats and Foreign Nationals

Ex-Pats and Foreign Nationals

- ✓ Ex-Pats maximum loan £2m at 75% LTV
- ✓ Ex-Pats and Foreign Nationals maximum loan £2.5m at 65% LTV
- An established financial history in the UK is a must for us
- ✓ Borrowers should be employed by a traceable company and have a minimum income of £75k
- ✓ Acceptable Nationalities: UK / EU plus: Australia, Canada, China, Hong Kong, Iceland, India, Japan, Malaysia, New Zealand, Norway, Singapore, South Africa, South Korea, Switzerland and USA

Please do get in touch if you are unsure about any of the criteria.

*At least one borrower to be over the age of 25 at the time of application, or at least one applicant to be under the age of 80 at the time of application.



Ex-Pats and Foreign Nationals



Borrowers up to 6 per application



Maximum Loan Size **£5m per asset £10m per borrower**



Min age 25 Max age 80*



Property Criteria

Acceptable Properties

- ✓ Residential property in England and Wales
- £10m single unit maximum property value
- ✓ Freehold houses up to 8 bedrooms
- ✓ HMOs up to 20 bedrooms
- ✓ Leasehold flats
- ✓ Multi-unit Freehold or Leasehold blocks*
- ✓ New build flats or houses
- ✓ Ex-Local Authority
- ✓ Residential property above commercial

Applicable ICR

- ✓ For purchases and remortgages
- ✓ Individuals: 125% 145%
- ✓ Limited Companies & LLPs: 125%
- ✓ HMOs (up to 6 bedrooms): 125% 145%
- ✓ HMOs (7-20 bedrooms): 135% 145%
- ✓ PD: 150%

Unacceptable situations

- Politically exposed foreign nationals
- Imprisoned borrowers
- Borrowers with diplomatic immunity
- Foreign embassy staff
- ➤ Standard BTL properties with more than 8 bedrooms
- Diplomatic Agents
- Live-work units

- Flats above public houses, bars or nightclubs
- ✗ Grade 1 listed properties
- Properties with more than 3 acres of land
- * Retirement or sheltered accommodation
- ➤ Properties where the 90-day value is lower than 80%



- of its open market value as indicated by valuer





HMOs up to 20 bedrooms



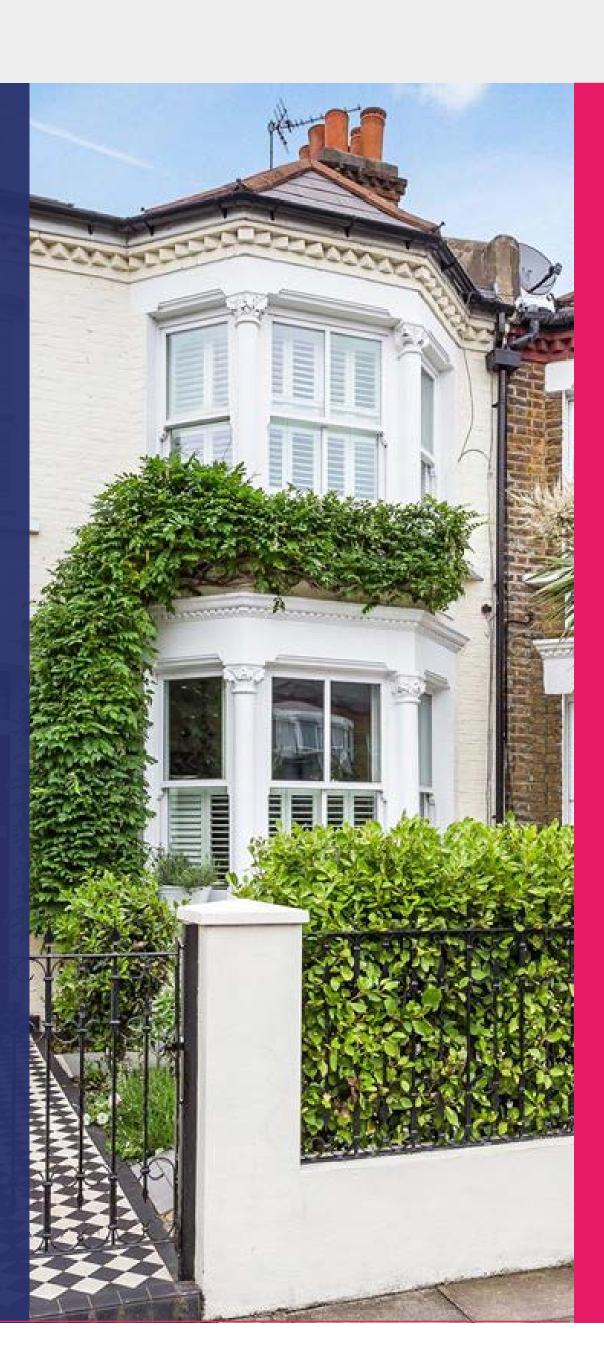
No upper limit on the number of **MUFB units**

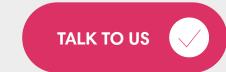


No limit on portfolio size



We accept New Builds and Holiday Lets





Talk to us

There's no better way to understand our criteria and processes than building a relationship with our sales team. They can provide an expert assessment of any case and make decisions quickly.

Please don't hesitate to get in touch if you would like to discuss an enquiry, or any of the criteria in this guide.



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Talk to our sales team today

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Information correct at time of publication, for further information or to discuss a specific enquiry please contact us. Lendco Limited is a company registered in England & Wales with company registration number 11177105. Our registered office is at: 33 Gracechurch Street, London, EC3V OBT

